

# **Key Information Document**

### Purpose

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

### Product

#### Europension Benefit (20 years)

Mediolanum International Life dac (MIL, the Company) <u>https://www.mildac.ie</u> Call +49 89 5880 8488 9 for more information. Munich Branch Address: Erhardtstrasse 12, 80469 Munich. Central Bank of Ireland is responsible for supervising Mediolanum International Life DAC in relation to this Key Information Document. This PRIIP is authorised in Ireland.

KID production date: 10/11/2023

### What is this product?

Type: This product is a fixed term, regular premium term insurance policy.

Term: This product is a 20 year fixed term product. The Priips manufacturer cannot terminate the product unilaterally.

**Objectives:** The investment objective of the Europension Benefit product is to deliver capital growth whilst also providing specific insurance benefits at individual policy level. There are no guarantees that the capital growth objectives will be met.

Investors can choose between the following investment options:

- Life cycle options: 3 pre-defined investment profiles, each of which will gradually allocate an increasing proportion of investments and premiums towards less risky investment options as the end of the selected premium payment term approaches. The 3 profiles available include Provident, Balanced & Definitive the main difference between them being the equity exposure at the start of the contract;
- Free option: The investor can freely select between the available investment options based upon their own risk preference and advice from the insurance intermediary.

Investors' premiums purchase units in their choice of investment options as described above, each of which invests in mutual funds that generate differing levels of market exposures to:

- global equities (listed shares of companies);
- global fixed income instruments (bonds issued by governments and companies); and
- cash and money market instruments (short term debt securities).

These mutual funds will be UCITS (mutual funds based on harmonised European Union ('EU') regulatory rules and investment protection requirements).

Each underlying investment option has a specific mutual fund allocation.

The value of units in each investment option fluctuates, up and down, in line with the change in value of its own underlying investments.

Investment options are selected by the client based on their own particular risk preferences and target return objectives.

Information on each investment option can be found in the Europension Benefit 'Key Information Document – Annex' that will be provided by your insurance intermediary.

The maturity date of the product will vary depending on the investors' personal circumstances and will be agreed following consultation with the insurance intermediary.

Intended retail investor: The retail investor for whom the product is intended is specified in the relevant 'Key Information Document – Annex' that forms part of this document.

Insurance benefits and costs: This product provides a death benefit of 101% of the higher of either total gross premiums paid or the value of the units held in the underlying investment options on the working day following receipt of notification of death by MIL.

The product manufacturer does not charge any premium for the biometric risk coverage. Therefore, there are no insurance costs charged to the client that impact investment returns.

### What are the risks and what could I get in return?

#### **Risk Indicator**





The risk indicator assumes you keep the product for 20 years. The actual risk can vary significantly if you cash in at an early stage and you may get back less.

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.

We have classified this product with a range from 2 to 4 out of 7, which is a risk level between low and medium. Risk and return of the investment varies on the basis of the underlying investment option. The details of the underlying investment options are provided in the



#### Key Information Document - Annex.

Historical data, such as those used in the calculations, may not be a good guide to the future and the risk indicator may change over time, as a result.

This product does not include any protection from future market performance so you could lose some or all of your investment.

### If we are not able to pay you what is owed, you could lose your entire investment.

#### **Performance Scenarios**

Performance scenarios depend on the investment option chosen. Please refer to the relevant 'Key Information Document - Annex' to view the possible performance scenarios.

#### What happens if the issuer is unable to pay out?

In case of insolvency of Mediolanum International Life dac., the assets held to cover the obligations arising out of insurance contracts will be used to satisfy the claims arising from these contracts, with priority over all other creditors of the Company, net of the expenses necessary for the liquidation procedure. It is however possible that as a result of the insolvency of Mediolanum International Life dac., the investor / beneficiary may lose part or all of the value of their investment. There is no public or private guarantee scheme that can compensate for all or part of any losses.

#### What are the costs?

The person advising on or selling you this product may charge you other costs. If so, this person will provide you with information about these costs and how they affect your investment.

#### Cost over time

The tables show the amounts that are taken from your investment to cover different types of costs. These amounts depend on how much you invest, how long you hold the product and how well the product does. The amounts shown here are illustrations based on an example investment amount and different possible investment periods. We have assumed the product performs as shown in the moderate scenario. The costs may vary on the basis of the underlying investment options. In this example, we have assumed that EUR 1,000 per year is invested.

		If you exit after 1 year	If you exit after 10 years	If you exit after 20 years
Total costs	Min	€ 304	€ 1,529	€ 2,468
	Max	€ 335	€ 3,515	€ 14,385
Annual cost impact	Min	30.5 %	3.1 % each year	1.3 % each year
	Max	34.7 %	7.7 % each year	5.8 % each year

#### **Composition of costs**

One-off costs upon entry or exit.	Annual cost i	mpact if you exit after 20 years
Entry costs	- % of the amount you pay in when entering this investment	Min 0.4 % Max 1.0 %
Exit costs	<ul> <li>We do not charge an exit fee for this product.</li> </ul>	NA
Ongoing costs taken each year		
Management fees and other administrative or operating costs	% of the value of your investment per year.	Min 0.8 % Max 5.0 %
Transaction costs	% of the value of your investment per year. This is an estimate of the costs income when we buy and sell the underlying investments for the product. The a amount will vary depending on how much we buy and sell.	

### How long should I hold it and can I take money out early?

#### Recommended holding period: 20 years

The recommended holding period for each investment option is determined based on the risk of the investment and the characteristics of the contract. The recommended holding period specified above takes into account the investment option featured in the product with the longest holding period. The Investor has the right to totally or partially redeem the contract on any valuation day, collecting the redemption value calculated based on the value of the shares of the Internal Fund invested in, on the date the request is received by the Company, without any redemption fee being applied. We recommend that you hold the investment at least until the end of the recommended holding period in order to fulfil the objectives of this product. This product may not be suitable for investors who plan to redeem their contract before the end of the recommended holding period. The product does not provide any guarantee of return on the expiration of the recommended time horizon; and, any redemption before that date may compromise the investment performance. The bonus payment, if applicable, will be reduced if you choose to redeem early or cease paying premiums early. Please refer to the Policy Conditions for details.



### How can I complain?

If you are not satisfied with an aspect of our service and wish to raise a complaint, you can write to our German branch, Mediolanum International Life dac., Munich Branch, Erhardtstrasse 12, 80469, Munich or submit your complaint by fax at +49 89 2030 3252 or to the following email address beschwerde@mildac.de. Further information is available on the Company's website https://www.mildac.ie/de/legal-policy/beschwerden.

### Other relevant information

This product has a minimum term of 10 years from date of first premium payment to maturity. On maturity the client can choose to receive either a lump sum or transfer the maturing amount into an annuity.

The maximum age of the insured party is 70 years at entry.

The product has a minimum regular premium payment of €50 (monthly).

A premium payment plan of 20 years and "balanced" risk profile for life cycle option are used in this document for illustration purposes. Actual performance scenarios, time horizon and costs may vary depending on the plan chosen by the client.

This product may pay a bonus subject to meeting conditions laid out in the product documentation.

All investment options are denominated in Euro. However, the investment options may hold underlying investments across regions and as a result may be exposed to currency risk.

Performance scenarios are based on the assumption that any income is reinvested. Please check with your insurance intermediary if your investment option intends to pay out or reinvest any income.

For further details, including more detailed risk disclosures and information on sustainability features, please refer to the product documentation provided by your insurance intermediary.

Information on performance and past performance is available at mildac.ie



## Investment Option: Balanced

### What is this investment option?

**Investment Objectives:** The investment objective of this investment option is to deliver capital growth over the term as indicated in the recommended holding period. It generates market exposures to various asset classes as described below by investing in a variety of funds:

- between 30% and 50% in global equities (listed shares of companies) with a primary focus on shares listed in developed market economies and smaller exposures to shares listed in emerging market countries;
- between 40% and 60% in global fixed income assets, (bonds issued by both developed and emerging market governments and/or companies). Invested fixed income assets will primarily be focused on developed investment grade rated securities by a generally recognized international rating agency or better with smaller exposures to sub-investment grade or unrated securities; and
- between 0% and 20% in cash and money market instruments (short term debt).

The mutual funds in which this investment option is invested will be actively managed UCITS (mutual funds based on harmonized 'EU' regulatory rules and investment protection requirements). These mutual funds may also:

- generate indirect market exposures through investing in financial derivative instruments (FDIs), whose performance is linked to that of an underlying security(s) or asset class(es);
- use FDIs to remove the impact of exchange rate movements (hedging) which may affect the value of fund;
- engage in short-term secured lending of their securities to generate additional income; and
- charge performance fees.

Intended retail investor of investment option: This investment option has been developed for distribution in Germany and intended for retail investors (including those with a basic knowledge of financial instruments) who can accept the risk noted in the Risk Indicator section.

### What are the risks and what could I get in return?

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Risk Indicator
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The risk indicator assumes you keep the product for 20 years. The actual risk can vary significantly if you cash in at an early stage and you may get back less.

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.

We have classified this product as 3 out of 7, which is a medium-low risk class.

This rates the potential losses from future performance at a medium-low level, and poor market conditions are very unlikely to impact the capacity of issuer to pay you.



What you will get from this product depends on future market performance. Market developments in the future are uncertain and cannot be accurately predicted. The scenarios shown are illustrations based on results from the past and on certain assumptions. Markets could develop very differently in the future.

Recommended ho	olding period: 20 years Example Investment: $  \in$ 1,000 per year.			
Insurance Premiu	m [€ 0]			
		If you exit after 1 year	lf you exit after 10 years	lf you exit after 20 years
Survival Scenarios				
Minimum	There is no minimum guaranteed return. You could lose sc	me or all of your investr	ment.	
Stress	What you might get back after costs	€ 390	€ 6,340	€ 11,600
Stress	Average return each year	-60.67 %	-8.48 %	-5.54 %
Unfavourable	What you might get back after costs	€ 650	€ 8,120	€ 17,550
Ullavourable	Average return each year	-34.80 %	-3.84 %	-1.26 %
Moderate	What you might get back after costs	€ 710	€ 9,440	€ 21,850
woderate	Average return each year	-28.79 %	-1.06 %	0.83 %
Favourable	What you might get back after costs	€ 780	€ 10,960	€ 27,320
Favourable	Average return each year	-22.45 %	1.65 %	2.88 %
Amount invested	Amount invested over time		€ 10,000	€ 20,000
Death scenarios				
Insured event	What your beneficiaries might get back after costs	€ 1,010	€ 10,100	€ 22,060
Insurance premiu	m taken over time	€0	€0	€0

The figures shown include all the costs of the product itself, (where applicable) but may not include all the costs that you pay to your advisor. The figures do not take into account your personal tax situation, which may also affect how much you get back.

The stress scenario shows what you might get back in extreme market circumstances.

The unfavorable, moderate and favorable scenarios are the result of bootstrapping simulation, corresponding to the 10th, 50th and 90th percentile of the statistical distribution.

#### What are the costs?

The person advising on or selling you this product may charge you other costs. If so, this person will provide you with information about these costs and how they affect your investment.

#### Cost over time

The tables show the amounts that are taken from your investment to cover different types of costs. These amounts depend on how much you invest, how long you hold the product and how well the product does. The amounts shown here are illustrations based on an example investment amount and different possible investment periods. We have assumed the product performs as shown in the moderate scenario. The costs may vary on the basis of the underlying investment options.

- EUR 1,000 per year is invested.

	If you exit after 1 year	If you exit after 10 years	If you exit after 20 years
Total costs	€ 323	€ 2,710	€ 7,082
Annual cost impact (*)	33.0 %	5.7 % each year	3.9 % each year

(\*) This illustrates how costs reduce your return each year over the holding period. For example it shows that if you exit at the recommended holding period your average return per year is projected to be 4.7% before costs and 0.8% after costs.

Composition of costs		
One-off costs upon entry or	exit. Annual cost impact if you e	xit after 20 years
Entry costs	- % of the amount you pay in when entering this investment	0.6 %
Exit costs	<ul> <li>We do not charge an exit fee for this product.</li> </ul>	NA
Ongoing costs taken each ye	ar	
Management fees and other administrative or operating costs	% of the value of your investment per year.	3.3 %
Transaction costs	% of the value of your investment per year. This is an estimate of the costs incurred when we buy and sell the underlying investments for the product. The actual amount will vary depending on how much we buy and sell.	0.0 %





## Investment Option: ESG Future Strategy

### What is this investment option?

**Investment Objectives:** The investment objective of this investment option is to deliver capital growth over the term as indicated in the recommended holding period. The investment objective will be met by primarily investing in investments which it believes will generate an exposure, to companies, issuers and/or collective investment schemes which in addition to economic and financial objectives, promote environmental, social and/or governance (ESG) factors. It generates market exposures to various asset classes as described below by investing in a variety of funds:

- between 65% and 100% in global equities (listed shares of companies) with a primary focus on shares listed in developed market economies and smaller exposures to shares listed in emerging market countries;
- between 0% and 15% in global fixed income assets, (bonds issued by both developed and emerging market governments and/or companies). Invested fixed income assets will primarily be focussed on developed investment grade rated securities by a generally recognized international rating agency or better with smaller exposures to sub-investment grade or unrated securities; and
- between 0% and 25% in cash and money market instruments (short term debt). The mutual funds in which this investment option is invested will be actively managed UCITS (mutual funds based on harmonised 'EU' regulatory rules and investment protection requirements).

These mutual funds may also:

- Invest in securities with exposure to property and/or the infrastructure sector;
- generate indirect market exposures through investing in financial derivative instruments (FDIs), whose performance is linked to that of an underlying security(s) or asset class(es);
- engage in short-term secured lending of their securities to generate additional income; and
- charge performance fees.

Intended retail investor of investment option: This investment option has been developed for distribution in Germany and intended for retail investors (including those with a basic knowledge of financial instruments) who can accept the risk noted in the Risk Indicator section.

### What are the risks and what could I get in return?

#### **Risk Indicator**





The risk indicator assumes you keep the product for 20 years. The actual risk can vary significantly if you cash in at an early stage and you may get back less.

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.

We have classified this product as 3 out of 7, which is a medium-low risk class.

This rates the potential losses from future performance at a medium-low level, and poor market conditions are very unlikely to impact the capacity of issuer to pay you.



What you will get from this product depends on future market performance. Market developments in the future are uncertain and cannot be accurately predicted. The scenarios shown are illustrations based on results from the past and on certain assumptions. Markets could develop very differently in the future.

Recommended ho	lding period: 20 years Example Investment: € 1,000 per year.			
Insurance Premiun	n [€ 0]			
		lf you exit after 1 year	lf you exit after 10 years	If you exit after 20 years
Survival Scenarios				
Minimum	There is no minimum guaranteed return. You could lose so	me or all of your investi	ment.	
Strees	What you might get back after costs	€ 290	€ 4,920	€ 7,880
Stress	Average return each year	-70.93 %	-13.44 %	-10.04 %
Unfavourable	What you might get back after costs	€ 630	€ 8,530	€ 20,540
Ullavourable	Average return each year	-36.61 %	-2.91 %	0.25 %
Moderate	What you might get back after costs	€ 730	€ 10,980	€ 29,980
woderate	Average return each year	-26.54 %	1.70 %	3.71 %
Favourable	What you might get back after costs	€ 850	€ 14,300	€ 44,860
Favourable	Average return each year	-15.17 %	6.41 %	7.19 %
Amount invested of	Amount invested over time		€ 10,000	€ 20,000
Death scenarios				
Insured event	What your beneficiaries might get back after costs	€ 1,010	€ 11,090	€ 30,280
Insurance premiun	n taken over time	€0	€0	€0

The figures shown include all the costs of the product itself, (where applicable) but may not include all the costs that you pay to your advisor. The figures do not take into account your personal tax situation, which may also affect how much you get back.

The stress scenario shows what you might get back in extreme market circumstances.

The unfavorable, moderate and favorable scenarios are the result of bootstrapping simulation, corresponding to the 10th, 50th and 90th percentile of the statistical distribution.

#### What are the costs?

The person advising on or selling you this product may charge you other costs. If so, this person will provide you with information about these costs and how they affect your investment.

#### Cost over time

The tables show the amounts that are taken from your investment to cover different types of costs. These amounts depend on how much you invest, how long you hold the product and how well the product does. The amounts shown here are illustrations based on an example investment amount and different possible investment periods. We have assumed the product performs as shown in the moderate scenario. The costs may vary on the basis of the underlying investment options.

- EUR 1,000 per year is invested.

	If you exit after 1 year	If you exit after 10 years	If you exit after 20 years
Total costs	€ 335	€ 3,515	€ 14,385
Annual cost impact (*)	34.7 %	7.7 % each year	5.8 % each year

(\*) This illustrates how costs reduce your return each year over the holding period. For example it shows that if you exit at the recommended holding period your average return per year is projected to be 9.5% before costs and 3.7% after costs.

Composition of costs		
One-off costs upon entry or	exit. Annual cost impact if you e	xit after 20 years
Entry costs	- % of the amount you pay in when entering this investment	0.7 %
Exit costs	<ul> <li>We do not charge an exit fee for this product.</li> </ul>	NA
Ongoing costs taken each ye	ar	
Management fees and other administrative or operating costs	% of the value of your investment per year.	5.0 %
Transaction costs	% of the value of your investment per year. This is an estimate of the costs incurred when we buy and sell the underlying investments for the product. The actual amount will vary depending on how much we buy and sell.	0.0 %





## Investment Option: Fixed Return

### What is this investment option?

**Investment Objectives:** The investment objective of this investment option is to deliver capital growth over the term as indicated in the recommended holding period. It generates market exposures to various asset classes as described below by investing in a variety of funds:

- between 60% and 100% in global fixed income assets, (bonds issued by both developed and emerging market governments and/or companies). Invested fixed income assets will primarily be focussed on developed investment grade rated securities by a generally recognized international rating agency or better with smaller exposures to sub-investment grade or unrated securities;
- between 0% and 40% in cash and money market instruments (short term debt).

The mutual funds in which this investment option is invested will be actively managed UCITS (mutual funds based on harmonised 'EU' regulatory rules and investment protection requirements). These mutual funds may also:

- generate indirect market exposures through investing in financial derivative instruments (FDIs), whose performance is linked to that of an underlying security(s) or asset class(es);
- use FDIs to remove the impact of exchange rate movements (hedging) which may affect the value of fund;
- engage in short-term secured lending of their securities to generate additional income; and
- charge performance fees.

**Intended retail investor of investment option:** This investment option has been developed for distribution in Germany and intended for retail investors (including those with a basic knowledge of financial instruments) who can accept the risk noted in the Risk Indicator section.

### What are the risks and what could I get in return?

#### **Risk Indicator**





The risk indicator assumes you keep the product for 20 years. The actual risk can vary significantly if you cash in at an early stage and you may get back less.

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.

We have classified this product as 2 out of 7, which is a low risk class.

This rates the potential losses from future performance at a low level, and poor market conditions are very unlikely to impact the capacity of issuer to pay you.



What you will get from this product depends on future market performance. Market developments in the future are uncertain and cannot be accurately predicted. The scenarios shown are illustrations based on results from the past and on certain assumptions. Markets could develop very differently in the future.

ng period: 20 years Example Investment: € 1,000 per year.			
€ 0]			
	lf you exit after 1 year	lf you exit after 10 years	lf you exit after 20 years
There is no minimum guaranteed return. You could lose some	e or all of your investr	ment.	
What you might get back after costs	€ 600	€ 7,600	€ 15,100
Average return each year	-39.56 %	-5.05 %	-2.76 %
What you might get back after costs	€ 680	€ 8,320	€ 17,380
Average return each year	-32.03 %	-3.38 %	-1.36 %
What you might get back after costs	€ 700	€ 8,750	€ 18,760
Average return each year	-29.87 %	-2.44 %	-0.61 %
What you might get back after costs	€ 720	€ 9,210	€ 20,200
Average return each year	-27.74 %	-1.49 %	0.10 %
Amount invested over time		€ 10,000	€ 20,000
What your beneficiaries might get back after costs	€ 1,010	€ 10,100	€ 20,200
aken over time	€0	€0	€0
	There is no minimum guaranteed return. You could lose some What you might get back after costs Average return each year What you might get back after costs Average return each year What you might get back after costs Average return each year What you might get back after costs Average return each year r time What your beneficiaries might get back after costs	€0]       If you exit after 1 year         There is no minimum guaranteed return. You could lose some or all of your investr         What you might get back after costs       € 600         Average return each year       -39.56 %         What you might get back after costs       € 680         Average return each year       -32.03 %         What you might get back after costs       € 700         Average return each year       -29.87 %         What you might get back after costs       € 720         Average return each year       -27.74 %         r time       € 1,000	If you exit after 1 yearIf you exit after 1 10 yearsThere is no minimum guaranteed return. You could lose some or all of your investment.What you might get back after costs $€ 600$ Average return each year $-39.56\%$ What you might get back after costs $€ 680$ Average return each year $-32.03\%$ Average return each year $-29.87\%$ Average return each year $-29.87\%$ Average return each year $-27.74\%$ Average return each y

The figures shown include all the costs of the product itself, (where applicable) but may not include all the costs that you pay to your advisor. The figures do not take into account your personal tax situation, which may also affect how much you get back.

The stress scenario shows what you might get back in extreme market circumstances.

The unfavorable, moderate and favorable scenarios are the result of bootstrapping simulation, corresponding to the 10th, 50th and 90th percentile of the statistical distribution.

#### What are the costs?

The person advising on or selling you this product may charge you other costs. If so, this person will provide you with information about these costs and how they affect your investment.

#### Cost over time

The tables show the amounts that are taken from your investment to cover different types of costs. These amounts depend on how much you invest, how long you hold the product and how well the product does. The amounts shown here are illustrations based on an example investment amount and different possible investment periods. We have assumed the product performs as shown in the moderate scenario. The costs may vary on the basis of the underlying investment options.

- EUR 1,000 per year is invested.

	If you exit after 1 year	If you exit after 10 years	If you exit after 20 years
Total costs	€ 315	€ 2,182	€ 5,197
Annual cost impact (*)	32.0 %	4.6 % each year	2.8 % each year

(\*) This illustrates how costs reduce your return each year over the holding period. For example it shows that if you exit at the recommended holding period your average return per year is projected to be 2.2% before costs and -0.6% after costs.

Composition of costs		
One-off costs upon entry or	exit. Annual cost impact if you e	xit after 20 years
Entry costs	- % of the amount you pay in when entering this investment	0.4 %
Exit costs	<ul> <li>We do not charge an exit fee for this product.</li> </ul>	NA
Ongoing costs taken each ye	ar	
Management fees and other administrative or operating costs	% of the value of your investment per year.	2.3 %
Transaction costs	% of the value of your investment per year. This is an estimate of the costs incurred when we buy and sell the underlying investments for the product. The actual amount will vary depending on how much we buy and sell.	0.0 %





## Investment Option: Mixed Variable Return

### What is this investment option?

**Investment Objectives:** The investment objective of this investment option is to deliver capital growth over the term as indicated in the recommended holding period. It generates market exposures to various asset classes as described below by investing in a variety of funds:

- between 50% and 70% in global equities (listed shares of companies) with a primary focus on shares listed in developed market economies and smaller exposures to shares listed in emerging market countries;
- between 20% and 40% in global fixed income assets, (bonds issued by both developed and emerging market governments and/or companies). Invested fixed income assets will primarily be focussed on developed investment grade rated securities by a generally recognized international rating agency or better with smaller exposures to sub-investment grade or unrated securities; and
- between 0% and 20% in cash and money market instruments (short term debt).

The mutual funds in which this investment option is invested will be actively managed UCITS (mutual funds based on harmonised 'EU' regulatory rules and investment protection requirements). These mutual funds may also:

- generate indirect market exposures through investing in financial derivative instruments (FDIs), whose performance is linked to that of an underlying security(s) or asset class(es);
- use FDIs to remove the impact of exchange rate movements (hedging) which may affect the value of fund;
- engage in short-term secured lending of their securities to generate additional income; and
- charge performance fees.

Intended retail investor of investment option: This investment option has been developed for distribution in Germany and intended for retail investors (including those with a basic knowledge of financial instruments) who can accept the risk noted in the Risk Indicator section.

### What are the risks and what could I get in return?

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Risk Indicator
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The risk indicator assumes you keep the product for 20 years. The actual risk can vary significantly if you cash in at an early stage and you may get back less.

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.

We have classified this product as 3 out of 7, which is a medium-low risk class.

This rates the potential losses from future performance at a medium-low level, and poor market conditions are very unlikely to impact the capacity of issuer to pay you.



What you will get from this product depends on future market performance. Market developments in the future are uncertain and cannot be accurately predicted. The scenarios shown are illustrations based on results from the past and on certain assumptions. Markets could develop very differently in the future.

Recommended hol	lding period: 20 years Example Investment: € 1,000 per year.			
Insurance Premiun	n [€ 0]			
		If you exit after 1 year	lf you exit after 10 years	lf you exit after 20 years
Survival Scenarios				
Minimum	There is no minimum guaranteed return. You could lose so	me or all of your invest	ment.	
Strees	What you might get back after costs	€ 350	€ 5,790	€ 10,120
Stress	Average return each year	-65.15 %	-10.26 %	-7.06 %
Unfavourable	What you might get back after costs	€ 640	€ 8,060	€ 17,710
Ullavourable	Average return each year	-35.88 %	-3.97 %	-1.17 %
Moderate	What you might get back after costs	€ 720	€ 9,780	€ 23,550
woderate	Average return each year	-28.23 %	-0.41 %	1.53 %
Favourable	What you might get back after costs	€ 800	€ 11,910	€ 31,640
Favourable	Average return each year	-19.90 %	3.16 %	4.19 %
Amount invested o	over time	€ 1,000	€ 10,000	€ 20,000
Death scenarios				
Insured event	What your beneficiaries might get back after costs	€ 1,010	€ 10,100	€ 23,780
Insurance premiun	n taken over time	€0	€0	€0

The figures shown include all the costs of the product itself, (where applicable) but may not include all the costs that you pay to your advisor. The figures do not take into account your personal tax situation, which may also affect how much you get back.

The stress scenario shows what you might get back in extreme market circumstances.

The unfavorable, moderate and favorable scenarios are the result of bootstrapping simulation, corresponding to the 10th, 50th and 90th percentile of the statistical distribution.

#### What are the costs?

The person advising on or selling you this product may charge you other costs. If so, this person will provide you with information about these costs and how they affect your investment.

#### Cost over time

The tables show the amounts that are taken from your investment to cover different types of costs. These amounts depend on how much you invest, how long you hold the product and how well the product does. The amounts shown here are illustrations based on an example investment amount and different possible investment periods. We have assumed the product performs as shown in the moderate scenario. The costs may vary on the basis of the underlying investment options.

- EUR 1,000 per year is invested.

	If you exit after 1 year	If you exit after 10 years	If you exit after 20 years
Total costs	€ 328	€ 2,915	€ 8,736
Annual cost impact (*)	33.8 %	6.6 % each year	4.8 % each year

(\*) This illustrates how costs reduce your return each year over the holding period. For example it shows that if you exit at the recommended holding period your average return per year is projected to be 6.3% before costs and 1.5% after costs.

Composition of costs		
One-off costs upon entry or	exit. Annual cost impact if you e	exit after 20 years
Entry costs	- % of the amount you pay in when entering this investment	0.5 %
Exit costs	<ul> <li>We do not charge an exit fee for this product.</li> </ul>	NA
Ongoing costs taken each ye	ar	
Management fees and other administrative or operating costs	% of the value of your investment per year.	4.3 %
Transaction costs	% of the value of your investment per year. This is an estimate of the costs incurred when we buy and sell the underlying investments for the product. The actual amount will vary depending on how much we buy and sell.	0.0 %





### Investment Option: Monetary Assets

### What is this investment option?

**Investment Objectives:** The investment objective of this investment option is to preserve capital over the term as indicated in the recommended holding period. It generates market exposures to various asset classes as described below by investing in a variety of funds:

between 0% and 100% in global fixed income assets, (bonds issued by both governments and/or companies) cash and money
market instruments (short term debt) denominated in Euro and with maturity less than 24 months, including but not limited to
cash, time deposits and certificates of deposit listed or traded on any Recognised Exchanges worldwide. Money market and fixed
income assets will primarily be focussed on investment-grade rated securities by a generally recognized international rating
agencies with smaller exposures to sub-investment grade or unrated securities.

The mutual funds in which this investment option is invested will be actively managed UCITS (mutual funds based on harmonised 'EU' regulatory rules and investment protection requirements). These mutual funds may also:

- engage in short-term secured lending of their securities to generate additional income; and
- charge performance fees.

**Intended retail investor of investment option:** This investment option has been developed for distribution in Germany and intended for retail investors (including those with a basic knowledge of financial instruments) who can accept the risk noted in the Risk Indicator section. This investment option, consisting primarily of monetary assets or short-term fixed income instruments, is not intended to be held as a long-term investment on its own.

### What are the risks and what could I get in return?

#### **Risk Indicator**





The risk indicator assumes you keep the product for 20 years. The actual risk can vary significantly if you cash in at an early stage and you may get back less.

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.

We have classified this product as 2 out of 7, which is a low risk class.

This rates the potential losses from future performance at a low level, and poor market conditions are very unlikely to impact the capacity of issuer to pay you.



What you will get from this product depends on future market performance. Market developments in the future are uncertain and cannot be accurately predicted. The scenarios shown are illustrations based on results from the past and on certain assumptions. Markets could develop very differently in the future.

Recommended hol	lding period: 20 years Example Investment: € 1,000 per year.			
Insurance Premiun	n [€ 0]			
		lf you exit after 1 year	lf you exit after 10 years	lf you exit after 20 years
Survival Scenarios				
Minimum	There is no minimum guaranteed return. You could lose so	me or all of your investi	ment.	
Strees	What you might get back after costs	€610	€ 7,970	€ 16,250
Stress	Average return each year	-38.90 %	-4.18 %	-2.02 %
Unfavourable	What you might get back after costs	€ 690	€ 8,630	€ 18,550
Ullavourable	Average return each year	-30.86 %	-2.69 %	-0.72 %
Moderate	What you might get back after costs	€ 700	€ 8,880	€ 19,340
woderate	Average return each year	-29.67 %	-2.17 %	-0.32 %
Favourable	What you might get back after costs	€ 710	€ 9,130	€ 20,130
Favourable	Average return each year	-28.52 %	-1.65 %	0.06 %
Amount invested o	Amount invested over time		€ 10,000	€ 20,000
Death scenarios				
Insured event	What your beneficiaries might get back after costs	€ 1,010	€ 10,100	€ 20,200
Insurance premiun	n taken over time	€0	€0	€0

The figures shown include all the costs of the product itself, (where applicable) but may not include all the costs that you pay to your advisor. The figures do not take into account your personal tax situation, which may also affect how much you get back.

The stress scenario shows what you might get back in extreme market circumstances.

The unfavorable, moderate and favorable scenarios are the result of bootstrapping simulation, corresponding to the 10th, 50th and 90th percentile of the statistical distribution.

#### What are the costs?

The person advising on or selling you this product may charge you other costs. If so, this person will provide you with information about these costs and how they affect your investment.

#### Cost over time

Composition of costs

The tables show the amounts that are taken from your investment to cover different types of costs. These amounts depend on how much you invest, how long you hold the product and how well the product does. The amounts shown here are illustrations based on an example investment amount and different possible investment periods. We have assumed the product performs as shown in the moderate scenario. The costs may vary on the basis of the underlying investment options.

- EUR 1,000 per year is invested.

	If you exit after 1 year	If you exit after 10 years	If you exit after 20 years
Total costs	€ 304	€ 1,529	€ 2,468
Annual cost impact (*)	30.5 %	3.1 % each year	1.3 % each year

(\*) This illustrates how costs reduce your return each year over the holding period. For example it shows that if you exit at the recommended holding period your average return per year is projected to be 1% before costs and -0.3% after costs.

composition of costs		
One-off costs upon entry or	exit. Annual cost impact if you ex	it after 20 years
Entry costs	- % of the amount you pay in when entering this investment	0.5 %
Exit costs	<ul> <li>We do not charge an exit fee for this product.</li> </ul>	NA
Ongoing costs taken each ye	ar	
Management fees and other administrative or operating costs	% of the value of your investment per year.	0.8 %
Transaction costs	% of the value of your investment per year. This is an estimate of the costs incurred when we buy and sell the underlying investments for the product. The actual amount will vary depending on how much we buy and sell.	0.0 %





## Investment Option: Variable Return

### What is this investment option?

**Investment Objectives:** The investment objective of this investment option is to deliver capital growth over the term as indicated in the recommended holding period. It generates market exposures to various asset classes as described below by investing in a variety of funds:

- between 70% and 100% in global equities (listed shares of companies) with a primary focus on shares listed in developed market economies and smaller exposures to shares listed in emerging market countries;
- between 0% and 10% in global fixed income assets, (bonds issued by both developed and emerging market governments and/or companies). Invested fixed income assets will primarily be focussed on developed investment grade rated securities by a generally recognized international rating agency or better with smaller exposures to sub-investment grade or unrated securities; and
- between 0% and 20% in cash and money market instruments (short term debt).

The mutual funds in which this investment option is invested will be actively managed UCITS (mutual funds based on harmonised 'EU' regulatory rules and investment protection requirements). These mutual funds may also:

- generate indirect market exposures through investing in financial derivative instruments (FDIs), whose performance is linked to that of an underlying security(s) or asset class(es);
- use FDIs to remove the impact of exchange rate movements (hedging) which may affect the value of fund;
- engage in short-term secured lending of their securities to generate additional income; and
- charge performance fees.

Intended retail investor of investment option: This investment option has been developed for distribution in Germany and intended for retail investors (including those with a basic knowledge of financial instruments) who can accept the risk noted in the Risk Indicator section.

### What are the risks and what could I get in return?

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Risk Indicator
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The risk indicator assumes you keep the product for 20 years. The actual risk can vary significantly if you cash in at an early stage and you may get back less.

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.

We have classified this product as 4 out of 7, which is a medium risk class.

This rates the potential losses from future performance at a medium level, and poor market conditions are very unlikely to impact the capacity of issuer to pay you.



What you will get from this product depends on future market performance. Market developments in the future are uncertain and cannot be accurately predicted. The scenarios shown are illustrations based on results from the past and on certain assumptions. Markets could develop very differently in the future.

Recommended ho	lding period: 20 years Example Investment: € 1,000 per year.			
Insurance Premiun	n [€ 0]			
		lf you exit after 1 year	lf you exit after 10 years	lf you exit after 20 years
Survival Scenarios				
Minimum	There is no minimum guaranteed return. You could lose so	me or all of your investi	ment.	
Stress	What you might get back after costs	€ 270	€ 5,020	€ 8,230
Suess	Average return each year	-73.20 %	-13.04 %	-9.51 %
Unfavourable	What you might get back after costs	€ 620	€ 7,850	€ 17,490
Ullavourable	Average return each year	-38.06 %	-4.46 %	-1.29 %
Moderate	What you might get back after costs	€ 730	€ 10,300	€ 26,210
woderate	Average return each year	-27.48 %	0.54 %	2.51 %
Favourable	What you might get back after costs	€ 850	€ 13,680	€ 40,320
Favourable	Average return each year	-15.45 %	5.62 %	6.29 %
Amount invested of	Amount invested over time		€ 10,000	€ 20,000
Death scenarios				
Insured event	What your beneficiaries might get back after costs	€ 1,010	€ 10,400	€ 26,470
Insurance premiun	n taken over time	€0	€0	€0

The figures shown include all the costs of the product itself, (where applicable) but may not include all the costs that you pay to your advisor. The figures do not take into account your personal tax situation, which may also affect how much you get back.

The stress scenario shows what you might get back in extreme market circumstances.

The unfavorable, moderate and favorable scenarios are the result of bootstrapping simulation, corresponding to the 10th, 50th and 90th percentile of the statistical distribution.

#### What are the costs?

The person advising on or selling you this product may charge you other costs. If so, this person will provide you with information about these costs and how they affect your investment.

#### Cost over time

The tables show the amounts that are taken from your investment to cover different types of costs. These amounts depend on how much you invest, how long you hold the product and how well the product does. The amounts shown here are illustrations based on an example investment amount and different possible investment periods. We have assumed the product performs as shown in the moderate scenario. The costs may vary on the basis of the underlying investment options.

- EUR 1,000 per year is invested.

	If you exit after 1 year	If you exit after 10 years	If you exit after 20 years
Total costs	€ 330	€ 3,123	€ 11,522
Annual cost impact (*)	34.0 %	7.0 % each year	5.3 % each year

(\*) This illustrates how costs reduce your return each year over the holding period. For example it shows that if you exit at the recommended holding period your average return per year is projected to be 7.8% before costs and 2.5% after costs.

Composition of costs		
One-off costs upon entry or	exit. Annual cost impact if you e	xit after 20 years
Entry costs	- % of the amount you pay in when entering this investment	1.0 %
Exit costs	<ul> <li>We do not charge an exit fee for this product.</li> </ul>	NA
Ongoing costs taken each ye	ar	
Management fees and other administrative or operating costs	% of the value of your investment per year.	4.4 %
Transaction costs	% of the value of your investment per year. This is an estimate of the costs incurred when we buy and sell the underlying investments for the product. The actual amount will vary depending on how much we buy and sell.	0.0 %





## Investment Option: Life Cycle Option Balanced (20 years)

### What is this investment option?

**Investment Objectives:** The investment objective of this investment option is to deliver capital growth over the term as indicated in the recommended holding period by initially allocating a higher proportion of premiums into equity investments and gradually allocating an increased proportion of investments and premiums into less risky investment options as the end of the selected premium payment term approaches. The investment profile allocation will use the following strategy:

- Initial allocation, the first year, of up to approximately 65% of premiums into investments with greater exposures to global equities; and
- Gradually re-allocating the existing holdings and future premiums into investments with greater exposure to global fixed income assets and money market instruments.
- At the end of the premium term, the allocation to global fixed income assets and money market instruments is of approximately 75%.

The investment options above generates market exposures to various asset classes as described below by investing in a variety of funds:

- global equities (listed shares of companies) with a primary focus on shares listed in developed market economies and smaller exposures to shares listed in emerging market countries;
- global fixed income assets, (bonds issued by both developed and emerging market governments and/or companies). Invested fixed income assets will primarily be focussed on developed investment grade rated securities by a generally recognized international rating agency or better with smaller exposures to sub-investment grade or unrated securities; and
- cash and money market instruments (short term debt).

**Intended retail investor of investment option:** This investment option has been developed for distribution in Germany and intended for retail investors (including those with a basic knowledge of financial instruments) who can accept the risk noted in the Risk Indicator section.

### What are the risks and what could I get in return?







The risk indicator assumes you keep the product for 20 years. The actual risk can vary significantly if you cash in at an early stage and you may get back less.

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.

We have classified this product as 2 out of 7, which is a low risk class.

This rates the potential losses from future performance at a low level, and poor market conditions are very unlikely to impact the capacity of issuer to pay you.



What you will get from this product depends on future market performance. Market developments in the future are uncertain and cannot be accurately predicted. The scenarios shown are illustrations based on results from the past and on certain assumptions. Markets could develop very differently in the future.

Recommended ho	lding period: 20 years Example Investment: € 1,000 per year.			
Insurance Premiur	n [€ 0]			
		If you exit after 1 year	lf you exit after 10 years	lf you exit after 20 years
Survival Scenarios				
Minimum	There is no minimum guaranteed return. You could lose so	ome or all of your invest	ment.	
Stress	What you might get back after costs	€ 230	€ 4,510	€ 9,340
Suess	Average return each year	-76.71 %	-15.20 %	-7.98 %
Unfavourable	What you might get back after costs	€ 610	€ 7,320	€ 15,380
Ollavourable	Average return each year	-38.59 %	-5.76 %	-2.57 %
Moderate	What you might get back after costs	€ 700	€ 8,820	€ 18,370
Widderate	Average return each year	-29.62 %	-2.30 %	-0.82 %
Favourable	What you might get back after costs	€ 800	€ 10,650	€ 22,230
Favourable	Average return each year	-19.98 %	1.14 %	1.00 %
Amount invested of	Amount invested over time		€ 10,000	€ 20,000
Death scenarios				
Insured event	What your beneficiaries might get back after costs	€ 1,010	€ 10,100	€ 20,200
Insurance premiur	n taken over time	€0	€0	€0

The figures shown include all the costs of the product itself, (where applicable) but may not include all the costs that you pay to your advisor. The figures do not take into account your personal tax situation, which may also affect how much you get back.

The stress scenario shows what you might get back in extreme market circumstances.

The unfavorable, moderate and favorable scenarios are the result of bootstrapping simulation, corresponding to the 10th, 50th and 90th percentile of the statistical distribution.

#### What are the costs?

The person advising on or selling you this product may charge you other costs. If so, this person will provide you with information about these costs and how they affect your investment.

#### Cost over time

Composition of costs

The tables show the amounts that are taken from your investment to cover different types of costs. These amounts depend on how much you invest, how long you hold the product and how well the product does. The amounts shown here are illustrations based on an example investment amount and different possible investment periods. We have assumed the product performs as shown in the moderate scenario. The costs may vary on the basis of the underlying investment options.

- EUR 1,000 per year is invested.

	If you exit after 1 year	If you exit after 10 years	If you exit after 20 years
Total costs	€ 323	€ 2,468	€ 5,189
Annual cost impact (*)	33.0 %	5.4 % each year	2.9 % each year

(\*) This illustrates how costs reduce your return each year over the holding period. For example it shows that if you exit at the recommended holding period your average return per year is projected to be 2.1% before costs and -0.8% after costs.

composition of costs		
One-off costs upon entry or	exit. Annual cost impact if you exi	it after 20 years
Entry costs	- % of the amount you pay in when entering this investment	0.4 %
Exit costs	<ul> <li>We do not charge an exit fee for this product.</li> </ul>	NA
Ongoing costs taken each ye	ar	
Management fees and other administrative or operating costs	% of the value of your investment per year.	2.5 %
Transaction costs	% of the value of your investment per year. This is an estimate of the costs incurred when we buy and sell the underlying investments for the product. The actual amount will vary depending on how much we buy and sell.	0.0 %

